

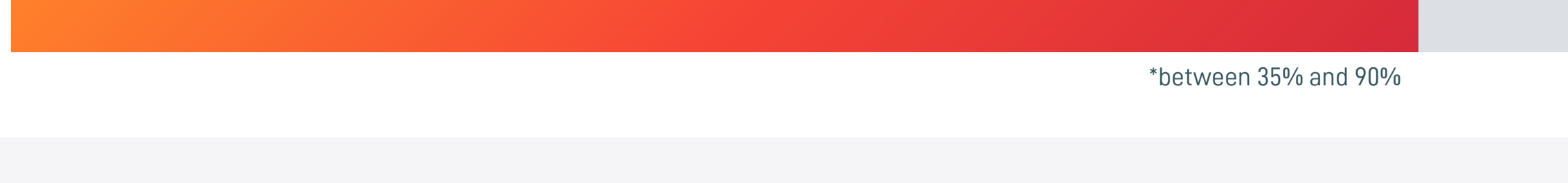
HUMAN ERROR HAPPENS:

How SaaS Backup Can Help

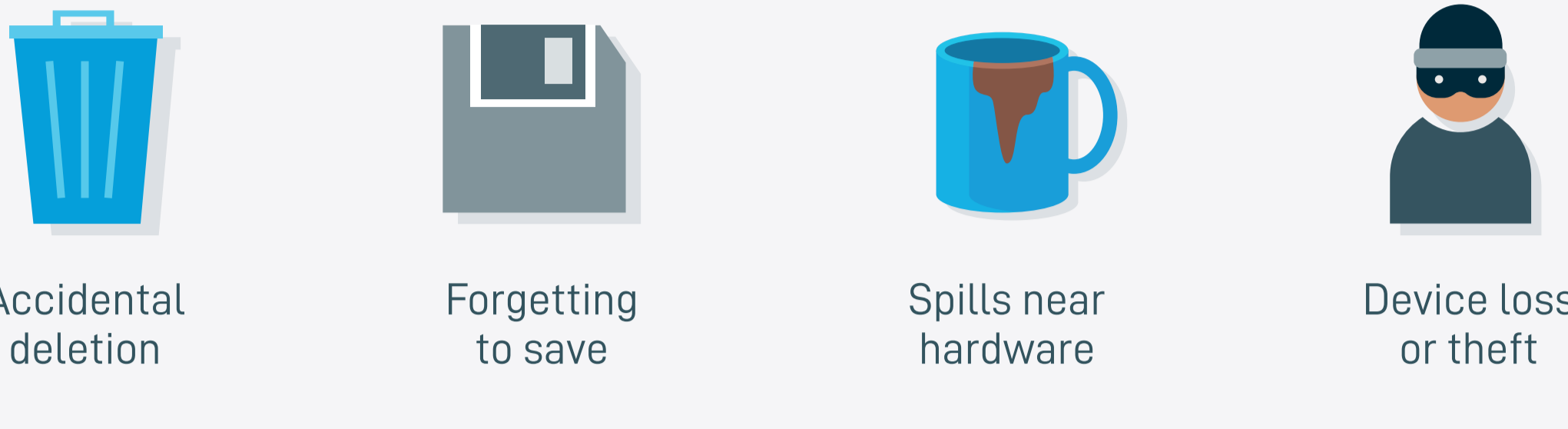
By 2021, the market for software-as-a-service (SaaS) will reach \$113.1 billion — almost doubled from 2017.

THE PROBLEM OF Human Error

In 2018, up to **90%*** of data breaches were due to **human error**



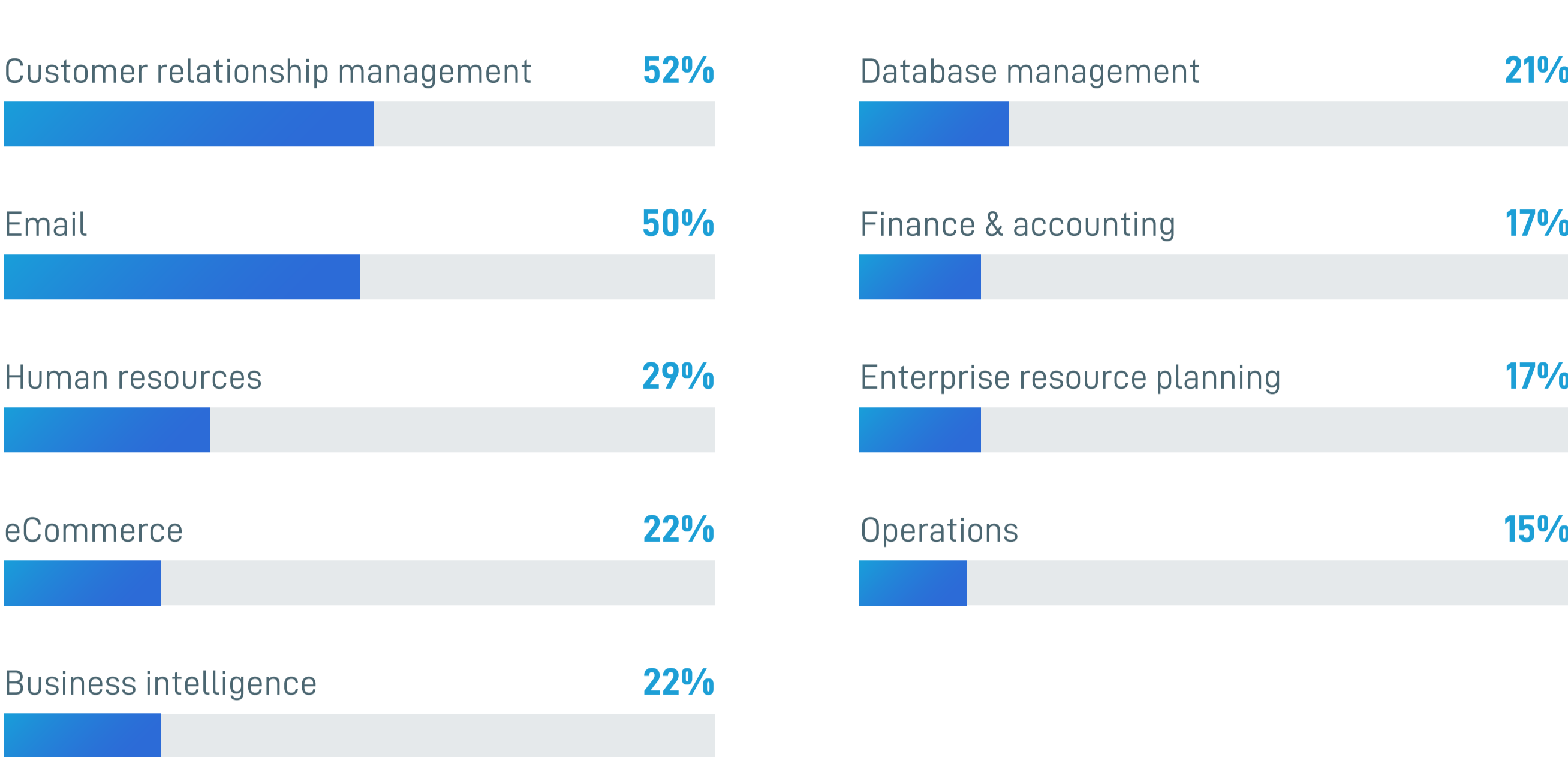
User error is a common cause of data loss



Cloud-based applications, like Microsoft 365 and G Suite, feature auto-save and reduce the impact of device loss, but user error is still a common problem

Users can easily delete data, conversations, and overwrite existing data in commonly used business apps

Companies Use SaaS Apps For Varied Business Needs



By 2022, 78% of businesses will run almost entirely on SaaS



Entirely cloud-based organizations use 2X the number of SaaS applications as a typical workplace — 34 apps on average

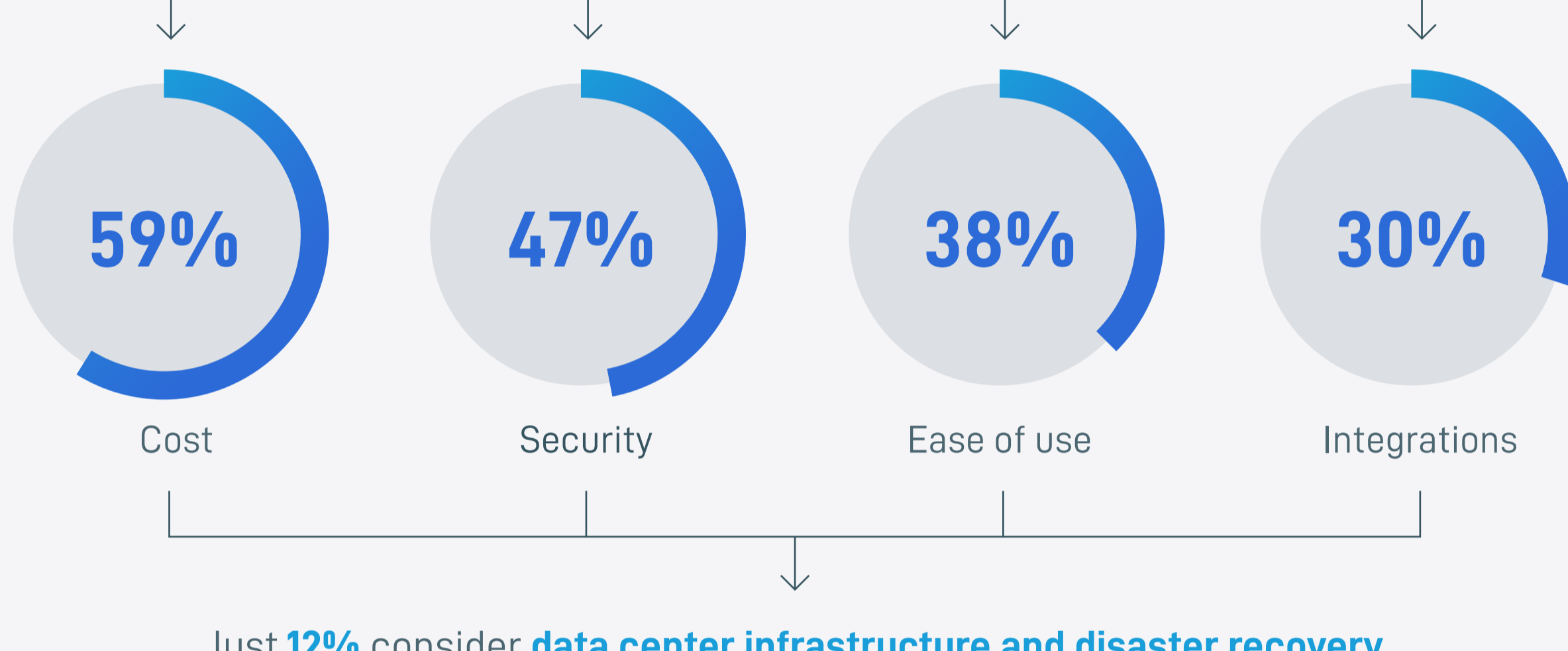


80% of employees admit to using non-approved SaaS applications to do their jobs — which could be putting company data at risk

SaaS Means New IT Responsibilities

81% say SaaS app management is changing the role of IT

When selecting SaaS apps, IT professionals consider



CLOUD SECURITY MEANS

Shared Responsibility



We strive to keep the Services up and running; however, all online services suffer occasional disruptions and outages, and Microsoft is not liable for any disruption or loss you may suffer as a result. In the event of an outage, you may not be able to retrieve Your Content or Data that you've stored. We recommend that you regularly backup Your Content and Data that you store on the Services or store using Third-Party Apps and Services.

— Microsoft

Shared Responsibility For Data Security

While cloud service providers, like Microsoft and Google, are responsible for the security of the cloud itself, businesses must maintain their own network and data security.

BUSINESS RESPONSIBILITY: SECURITY IN THE CLOUD

- Data backup
- Devices (mobile and PCs)
- Accounts and identifiers

PROVIDER RESPONSIBILITY: SECURITY OF THE CLOUD

- Physical infrastructure
- Apps and operating systems
- Network controls



SaaS providers must maintain backups at various geolocations to ensure global availability and protect against natural disasters.



BUT, businesses must act to protect data loss events - guarding against malware, hardware failures, and human error.

Why Does Shared Responsibility Matter?

By 2022, **70% of businesses** will suffer an unrecoverable data loss in SaaS applications.

Data recovery can take



18.5 HOURS
on average

1 hour of downtime can cost*



\$8,000
Small Business



\$700,000
Enterprise

Even small incidents of data loss cost businesses **\$18,120 to \$35,730**

*Including legal fees, loss of opportunities, productivity loss, cybersecurity problems, and reputation damage

60%

of small businesses that experience a large data loss incident **go out of business within 6 months**

80%

of business use at least one SaaS application

JUST 26%

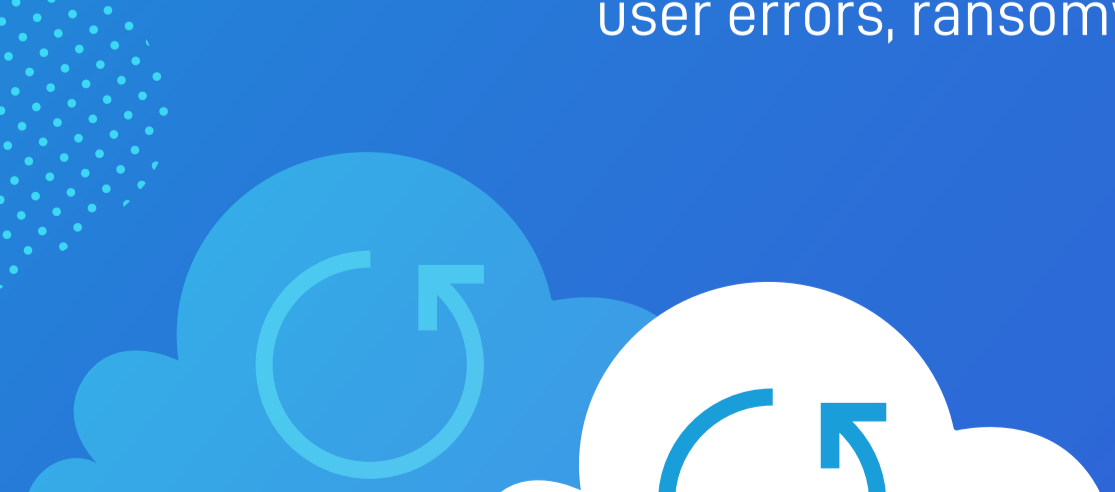
use a **third-party backup and recovery tool**

THE SOLUTION:

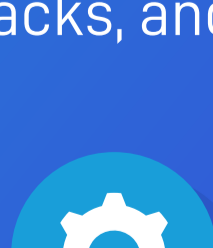
SaaS Protection

Maximize protection against permanent data loss

Minimize downtime and quickly recover data after user errors, ransomware attacks, and more



Cloud-to-cloud backup makes data recovery **quick and easy**



Automated, continuous backup with **flexible restore options**



Easy to implement and integrate with Microsoft 365 and G Suite



Restore files, folders, and settings to get back to work fast

If you're backing up your servers, why not your SaaS apps?

Get in touch today to learn more about our SaaS Protection offering and how it can protect your critical business data.